

C.H.I.P.S.

PERSONALITY WORKSTYLE



Directions: Think of yourself at work. As you look at each of the 24 groups of phrases describing yourself, select one phrase which is **MOST** like you and one phrase which is **LEAST** like you, that best describes you when you are getting things done. Blacken the circle fully. Cross out any mistakes.

M L RIGHT

<input type="radio"/>	1	Watch T.V.
<input type="radio"/>	2	Play sports
<input type="radio"/>	3	See friends
<input type="radio"/>	4	Read books

M L WRONG

<input type="radio"/>	1	Watch T.V.
<input type="radio"/>	2	Play sports
<input type="radio"/>	3	See friends
<input type="radio"/>	4	Read books

Name: _____
First Last

Job Title: _____

E-Mail: _____

Company: _____

Address: _____

City _____ St _____ Zip _____

Code: _____
DOT#

Sex: Male Female (Required for scoring)

MOST LEAST

1	1	1 Sure of self
	2	2 Get along with others
	3	3 Argue a lot
	4	4 Easy going
2	1	1 Can't sit still
	2	2 Well disciplined
	3	3 Can inspire others
	4	4 Thoughtful of others
3	1	1 Good at doing or saying the right thing
	2	2 Courageous when faced with difficulty
	3	3 Understand others
	4	4 Expect things to turn out all right
4	1	1 Can hardly wait
	2	2 Confident or certain
	3	3 Lenient or tolerant
	4	4 Have a strong belief
5	1	1 Ready to take risks
	2	2 Have enthusiasm
	3	3 Change easily to meet new situations
	4	4 True to a person or thing I believe in
6	1	1 Modest and humble
	2	2 A good listener
	3	3 Entertaining to others
	4	4 Self-controlled
7	1	1 The life of the party
	2	2 Obey the rules
	3	3 Accepting of others
	4	4 Like to outdo others
8	1	1 Careful to avoid trouble
	2	2 Have a neighborly attitude
	3	3 Strong and energetic
	4	4 Can change peoples' minds
9	1	1 Quiet and shy
	2	2 Tend to speak out
	3	3 Tough and strict
	4	4 Speak clearly and easily
10	1	1 Willing to go along
	2	2 Show excitement
	3	3 Persistent and stubborn
	4	4 Devout and sincere
11	1	1 Speak up for myself
	2	2 Happy in the company of others
	3	3 Casual and easy going
	4	4 Easy to manage or teach
12	1	1 Outgoing
	2	2 Fearless in difficult situations
	3	3 Middle of the road
	4	4 Like to do things right

MOST LEAST

13	1	1 Satisfied most of the time
	2	2 Often impatient
	3	3 Able to convince
	4	4 Accept things as they are
14	1	1 Show expression
	2	2 Tend to yield to authority
	3	3 Firm in making a decision
	4	4 Hold back words and actions
15	1	1 Strong willed
	2	2 Careful or cautious
	3	3 Show emotion
	4	4 Satisfied with things
16	1	1 Correct and exact
	2	2 Like to take the lead
	3	3 Easily influenced
	4	4 Able to influence others
17	1	1 Accurate and definite
	2	2 Tell others what to do
	3	3 Will do what others ask
	4	4 Pleasing in appearance
18	1	1 Slow to anger
	2	2 Exciting or stimulating
	3	3 Tend to be fussy
	4	4 Determined to get results
19	1	1 Shy and timid
	2	2 Tend to be demanding
	3	3 Put up with things without complaint
	4	4 Easily hold others' attention
20	1	1 Open to ideas
	2	2 Easy to be with
	3	3 Kind to others
	4	4 Work well without help from others
21	1	1 Willing to agree
	2	2 In control of my feelings
	3	3 Full of fun
	4	4 Refuse to quit
22	1	1 High spirited
	2	2 Fond of talking
	3	3 Good natured
	4	4 Quiet in speech manner
23	1	1 Courteous and respectful
	2	2 Comfortable with others
	3	3 Go after what I want
	4	4 Mild in manner
24	1	1 Naturally self-confident
	2	2 Prefer to do things in the usual way
	3	3 Often nervy
	4	4 Ready to help